

# Investor Update July 2015

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### Agenda



### • URENCO: our business

- Market Update
- 2014 Financial Highlights
- Appendix

### **Strategic & Financial Highlights for 2014**

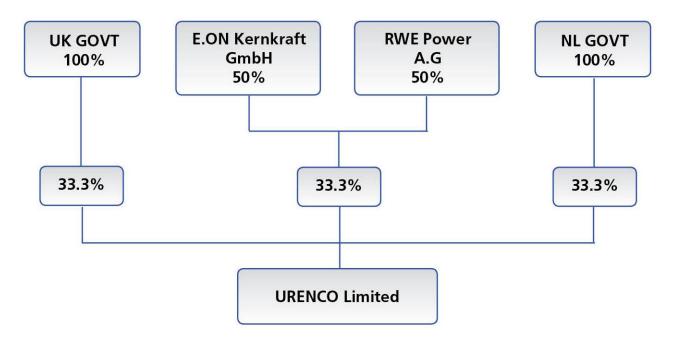


#### **Strategic Highlights**

- Group enrichment capacity target of 18,000 tSW/a was achieved ahead of schedule
- URENCO has a leading position in the global enrichment market share
- EBITDA of €1,071 million was 10.6% higher than 2013
- Business model underpinned by long term contracts and order book beyond 2025
- Shareholder sale considerations continue
- Proposed bond issue to refinance debt and for corporate purposes



#### **URENCO Group Structure**

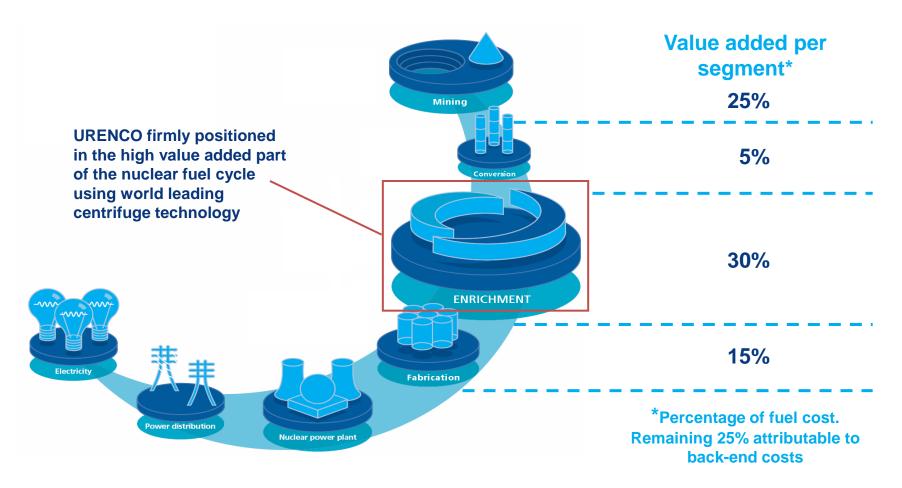


- Process is governed by principles of Treaty of Almelo and government nonproliferation policy
- Government and shareholder discussions continue

### **Introduction to the Global Nuclear Market**



Uranium enrichment is a high value-added part of the fuel cycle



#### Notes

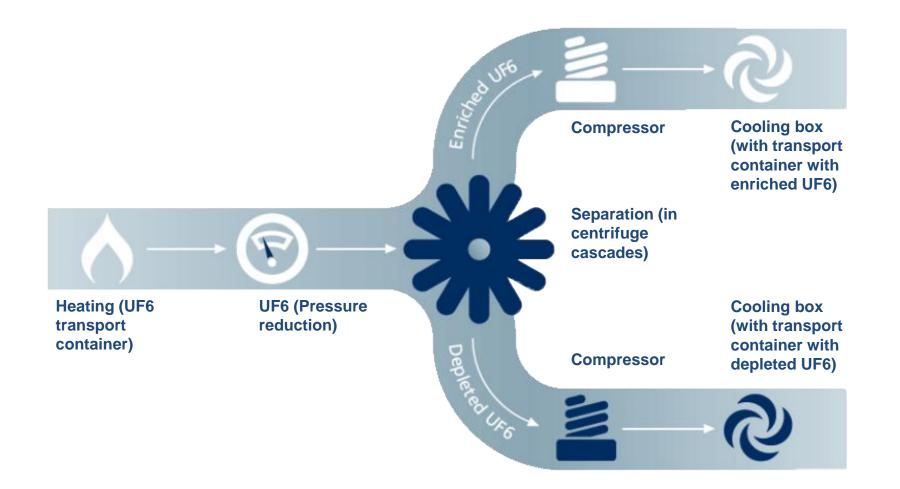
1. All percentages are approximate

2. Typical nuclear electricity generation cost breakdown sourced from NEA, 2012 and DECC, 2013

3. Defined as the price at which electricity must be generated to break even over the lifetime of a project. Based onforecast costs discounted at a 10% WACC over the lifetime of the power plant – typically 60 years for a nuclear power plant

### Enrichment

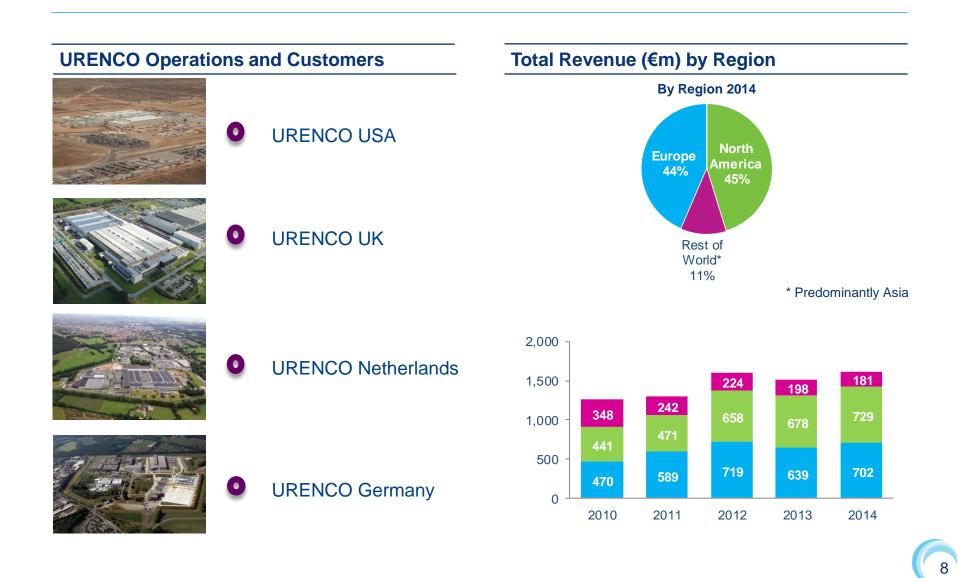




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### **Our Global Reach**



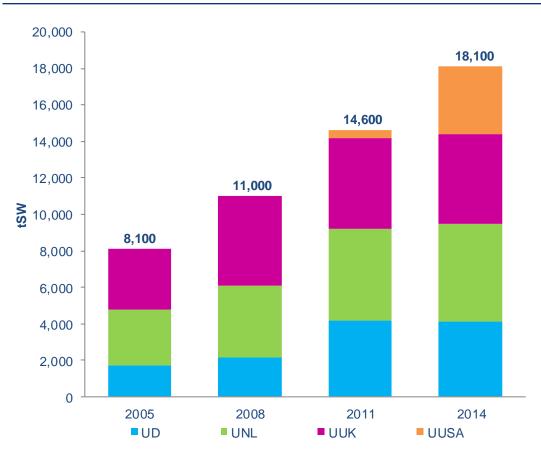




#### Commentary

- Target of 18,000 tSW/a was reached in 2014
- Highly regulated market requiring technology and capital
- GE Hitachi announced in a July 2014 press release that it is to delay the commercialisation of Silex, its laser enrichment technology solution

#### **URENCO Year End Capacity (tSW/a)**



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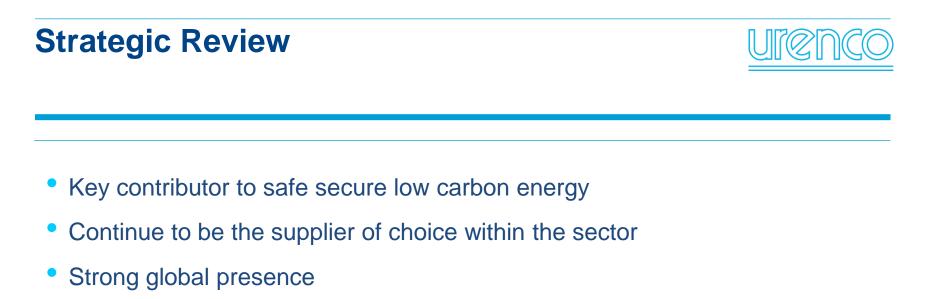


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- Focus on excellent customer service, quality and delivery to time
- Order book remains strong



Safety

We operate to the

highest standards of

safety, environmental

and security

requirements



Integrity We conduct all our relationships with honesty, fairness and respect



Flexibility We respond to best meet our customers' needs by flexibly deploying our skills and capabilities

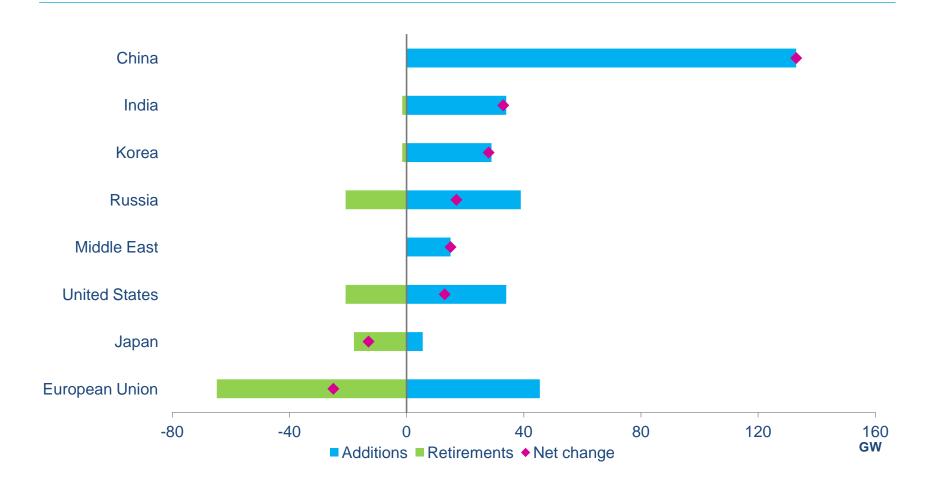


Development We are committed to the sustainable development of our business by continuously developing our employees, services and products



Profitability We are committed to making profits to secure our future and reward our shareholders and employees





Source World Energy Outlook 2014: Nuclear power capacity additions and retirements by key region in the central scenario, 2014-2040



# URENCO is a leader in the enrichment market with a unique market position and commanding market share

- Current market dynamics are challenging but show good long-term promise
  - Market has overhang from Japanese shutdown and has sustained pricing pressures
  - Enrichment is a key process required for nuclear power operators
  - Worldwide growth expected in civil nuclear power
  - URENCO has a strong order book of long-term contracts, with higher prices set at favourable world demand level

#### • URENCO market position has regulatory and structural protections

- Regulatory and technological barriers to entry limits the number of potential enrichers
- Many customers tend to spread their business across several enrichment providers and count URENCO Europe and LES (URENCO USA) as two suppliers

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### **Financial Highlights for 2014**



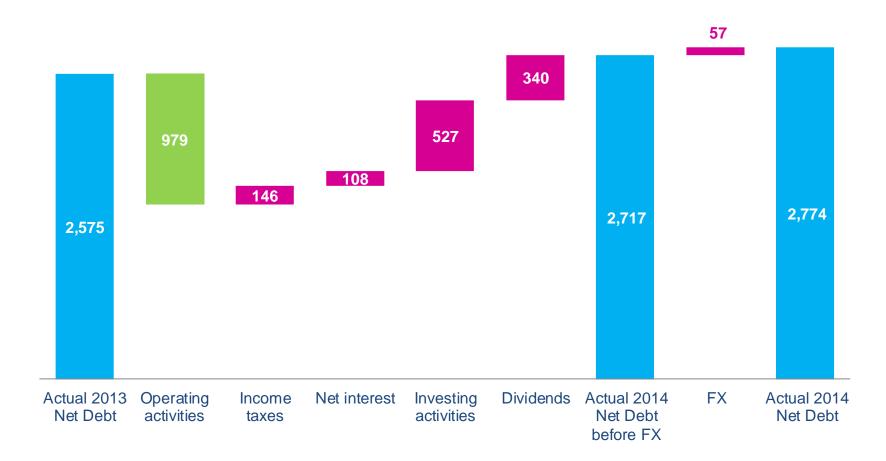
#### **Financial Highlights**

- Revenue of €1,612 million was 6.4% higher than in 2013
- Resulting EBITDA of €1,071 million was 10.6% higher than 2013
- Net income €405 million, 20.2% higher than in 2013 Phase II of capacity expansion in the USA completed ahead of schedule and on budget
- Good progress achieved on Phase III construction in USA
- All customer deliveries were met on time and to a high standard



# Cash Flow & Net Debt

(€ million)

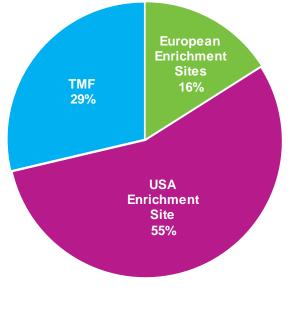


## **Capital Expenditure**

(€ million)



#### **2014 Capital Expenditure**



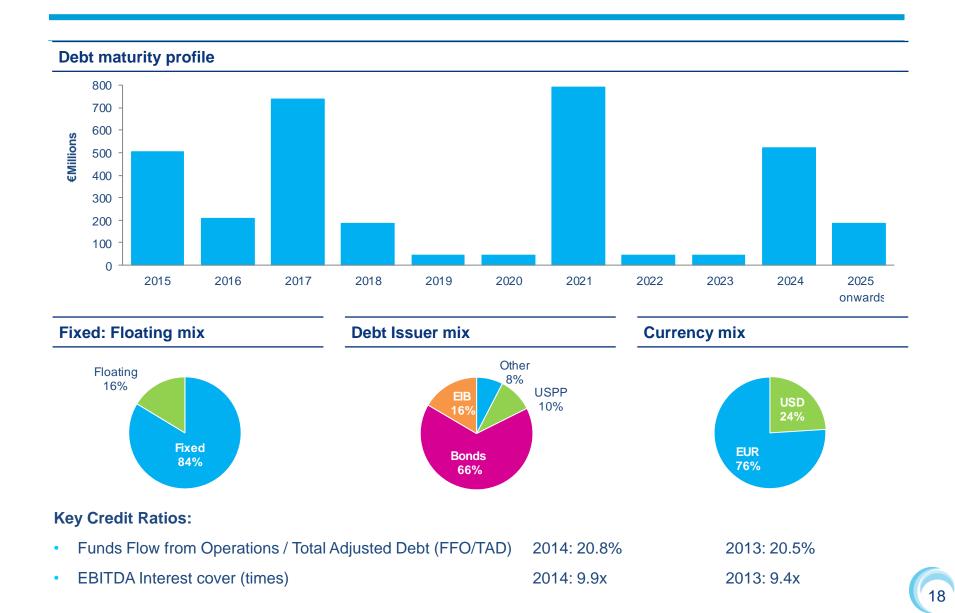
Total: €537m

- USA site construction reaching conclusion
- Tails Management Facility (TMF) under construction at Capenhurst
- Once projects complete, lower run rate capital expenditure



#### **Debt Structure**





### **Liquidity and Financial Policies**



#### Liquidity

- €750m committed revolving credit facilities (RCFs) extended and now maturing H1 2017/19, undrawn
- €175m of new RCF's entered into during February 2015, maturing 2019/20
- No outstanding commercial paper
- Cash balance €522m at 31 December 2014, deposited with well rated banks
- Maintain strong investment-grade credit rating and healthy capital ratios in order to support longterm business success
  - Moody's Baa1 (stable)
  - S&P BBB+ (stable)
- Committed funding to meet requirements beyond 2015
- Financial Policy
  - Dividend payments should not normally exceed earnings and be set lower to protect BBB+ / Baa1 credit rating and only higher if ratings headroom exists

Outlook	Urenco
<ul> <li>Strong global presence and order bo</li> </ul>	ok
• URENCO anticipates continued shore	t to medium term pricing pressures due

- to worldwide fuel inventories
- In the long-term, URENCO is confident that the global nuclear industry will continue to grow
- URENCO will continue to adapt in response to current and future customer requirements and market developments

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### **Key Historical Financials**



All in € MM	2010A	2011A	2012A	2013A	2014A
Revenue Split	RoW (mainly Asia) 28% US 35%	RoW (mainly Asia) 19% US 36%	RoW (mainly Asia) 14% US 41%	RoW (mainly Asia) 13% US 45%	RoW (mainly Asia) 11% US 45%
Revenue	1,259	1,302	1,601	1,515	1,612
% Growth	12.7%	3.4%	23.0%	(5.4%)	6.4%
EBITDA	809	785	1,013	968	1,071
% Margin	64.3%	60.2%	63.3%	63.9%	66.4%
EBIT	591	526	617	558	653
% Margin	46.9%	40.4%	38.5%	36.8%	40.5%
Net Income	387	359	400	337	405
Nuclear Liabilities	512	619	750	861	1,043
Net Financial Debt	2,371	2,604	2,469	2,575	2,774
Cash Generated from Operations (pre-tax)	858	903	1,185	880	979
Сарех	(799)	(752)	(628)	(587)	(537)
Capacity (tSW/a)	13,000	14,600	16,900	17,600	18,100

# Strong cash flow generation and robust financial profile



- Strong cash flow generation
  - High margins supported by low relative cost
  - Significant capex requirements in recent years mainly driven by US capacity expansion
  - Reduced capex as expansion projects complete by 2015
  - After Tails Management Facility ("TMF") is completed lower capex requirements
- Potential for significant dividend distribution/ strong deleveraging trajectory
- Nuclear liabilities will require funding in medium to long-term.

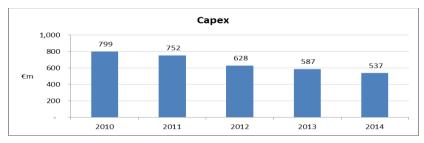
#### **Cash Generated from Operations**



#### **EBITDA** margin



Capex



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